

BANKERS SOUGHT FOR MANY LOANS

Local Supply of Money Appears Adequate to Meet All Demands.

FRUITS OF AGITATION SEEN

Cry Against High Prices Has Resulted In Attention Being Focused on Necessity for Economy.

The week has been without special moment in financial circles except that the demand for money for legitimate investment continues unchecked. So far there has been an abundant supply of money to meet it. Perhaps that is one reason why eastern enterprise promoters are sending circulars out this way in such large numbers urging purchase of stock in the schemes in which they are interested. A prominent banker advises would be investors who may not be particularly well posted as to the status of enterprises they are invited to invest in, to consult with home banking men of experience as to the standing of such enterprises and of the parties so actively engaged in pushing them. The old story of lightning rod fakery catching the unwary farmer is being constantly repeated in manifold forms all over the country. The unsophisticated possessors of small fortunes are a never ending source of solicitation interest to a certain class of promoters whose appreciation of verdant innocence invariably materializes to their financial advantage, and the corresponding disadvantage of those who are too easily led into bad bargains.

CAUSES EASILY DISCOVERED.

Henry Clews in his latest circular letter says:

"The causes of the change in commercial sentiment are not very difficult to discover. Continued agitation against high prices is having an unmistakable effect, and has awakened the public mind to the absolute necessity of economy. In some instances the reaction is in the form of a wholesale sale of securities; in others a recognition of the two rapid pace at which the country was going has produced greater conservatism. There has unquestionably been a lessened consumption of many articles of food and other necessities, as well as luxuries. Retailers are in consequence buying in smaller quantities and the reaction thus started is passing on to the jobber, the wholesaler and the producer. In consequence of this, the market for commodities is nearly all of the commodity markets; a natural, wholesome and highly desirable reaction from the speculative level to which values had previously risen."

"Crop reports so far are very encouraging, notwithstanding exaggerated reports of damage. The winter wheat crop is in good condition, and promises to be a large one. There is also every prospect of a considerable increase in the acreage of corn and cotton while already at work using the very best methods with which they are familiar in order to

DUPLICATING AND TRIPLICATING SALES BOOKS

How do you know that every charge entry made on your sales pad or charge book gets on the ledger and the profit on all your sales reaches your bank credit balance?

The triplicate sales book checks all low slips, especially if you know how to check them.

JOB WHITE

Mail address just "Salt Lake," never mind Street No.—there's no answer.

The McCaskey Account Register, all their books and supplies.



The Outlook

Of the home brightened, if a patron of ours and receiving the benefits of our painstaking care of your apparel in the laundering process.

TROY LAUNDRY

"THE LAUNDRY OF QUALITY"

Both Phones 192 106 MAIN ST.

secure the largest possible yield per acre. It is quite certain that efforts in this direction have never been equalled in previous years, thanks to the persistent endeavors to stimulate more scientific cultivation which have been made the last few years. If further evidence of the activity of the west were wanted they could be found in the regular reports of railroad earnings, which are exceedingly favorable. In March 32 railroads reported gross earnings of \$65,000,000, an increase of \$8,000,000, or nearly 15 per cent more than a year ago. For the first three months of the current year, the reported earnings of \$179,000,000, an increase of \$24,000,000, or over 15 per cent. Such a heavy percentage of gain as the latter has been seen since the year 1900, which was one of unusual prosperity for the railroads. These returns chiefly include roads serving the agricultural districts, and do not cover the eastern trunk lines, such as Pennsylvania and New York Central, which are also known to be making very handsome gains in revenue. It is worthy of note that the eastern roads have made large gains, notwithstanding the light cotton crop, and that the western roads did well in spite of a light grain harvest. The present situation would be eminently satisfactory were it not for the increased expenses forced upon the roads by the demands of labor, particularly for materials. Labor, however, is getting a big share of prosperity, and it is but reasonable to expect that stockholders, should conditions remain as they are, present conditions are maintained. Much will depend upon the crops. If these prove good, the year will be a satisfactory one for the railroads.

HARDWARE OUTLOOK.

The hardware trade reports business good, as indicated in the increasing number of sales, particularly such as seasonal spring goods. In fact the improvement over the same period for 1909 is considerably gratifying. Collections are being made, and the industrial conditions are such as to warrant expectation of normal payments in the not distant future. The heavy machinery continues dull; it is expected that the heavy machinery owners are not buying any heavy plant until the mining situation becomes more stable than it has been in the past. The hardware trade is doing well, the shock from the recent strike having apparently evaporated.

LUMBER SITUATION.

The lumber trade reports the only change from the previous week of any prominence is the increasing difficulty in getting cars thus making shipments uncertain. There is a scarcity of pine as compared with fir, as the former kind of timber cut last winter, is late in being hauled to the sawmills, while the fir was brought to hand earlier. There is an advance on glazed window glass. Cement has advanced five cents per barrel, owing to the heavy demand and the inability of the factories to respond promptly to all calls.

WHOLESALE DRY GOODS.

The wholesale dry goods trade locally has experienced a rather quiet week, with comparatively light transactions. Heavy dress goods have been slow, the bulk of shipments being in light weight goods. The market for the latter is quiet, with the trade generally, and that little activity may be expected for some weeks. At the same time, all possibilities of congestion in the market seem to be removed. Bleached fabrics are moving better, with fair trading on quality lines so that prices are firmer. Gingham are still wanted. On denim, coarse chevrons, chambrays and other colored cottons the market remains hard for the lower lines. The demand for fall cottons reports better than the market. The market for denim is quiet, with prices moving favorably. There is a little business in staple hosiery, though agents are holding on to their prices. In knit goods, as so called, that manufacturers are giving their attention to business for the spring of 1911. Linens for next year are weakening. Prominent in the market are the goods too high, and Belfast salesmen have returned home reporting nothing doing. The burlap trade is quiet; buyers do not seem to be accumulating in uncomfortable quantities.

FAIL ORDERS SLOW.

Fail orders are slow, though spring lines are moving well, with buyers indifferent as to fall requirements. The trade in crops is fair, the summer outlook is good. There is an uncertainty as to what is called the next season; some thinking that more autumn wear in tailored suits and outer garments. There is a possibility of large manufacturers of petticoats and undershirts have been placing orders on taffeta silks; both in staple goods and fancy. It is probable that the next fall petticoat will be prominent next fall and winter. The craze for satin undershirts has died out completely.

The retail trade continues somewhat uncertain on account of the uncertainties of the weather, though there is a tendency to pick up in certain lines. Special sales continue, in fact it is questioned whether the bulk of the retail trade is for the present carried on at the special sales and bargain counters.

BUSINESS NOTES

Normal conditions continue in the local financial market, with building operations continuing at a lively rate. The railroads are expending large sums of money in construction operations, and there are but few idle men. Small blocks of Utah-Idaho Sugar company, preferred, sold at \$8.70 per share during the week. Salt Lake bank \$236 per share, Z. C. M. I. \$209 per share, Home Fire, \$200, and there was a good demand reported for Utah County Light & Power stock at \$11.50. The latest quotations are as follows:

Amalgamated Sugar, prd. \$9.50
Amalgamated Sugar Co., com. 192.00
Con. Wagon & Machine Co. 127.00
Continental National Bank 140.00
Continental National Bank 98.00
Deseret National Bank 299.00
Deseret Savings Bank 785.00

First National bank, Ogden	326.00
First National bank, Murray	140.00
First National bank, Logan	125.00
Home Fire Insurance Co.	210.00
H. J. Grant & Co.	130.00
Levittown Sugar	19.75
Mechanics bank	110.00
National Bank of the Republic	135.00
Ogden Savings bank, Ogden	230.00
Pingree National bank, Ogden	250.00
Provo Com. & Savings bank	180.00
Rocky Mtn. Bell Telephone Co.	47.00
Salt Lake Security & Trust Co.	147.00
State Bank of Utah	235.00
Thatcher Bros. Banking Co. Log.	135.00
Utah Bkg. Co., Lehi & Am. Fork	140.00
Utah-Idaho Sugar Co., prd.	8.50
Utah County Light & Power Co.	1.15
Utah National bank	145.00
Utah Implement Vehicle Co.	100.00
Utah Savings & Trust Co.	112.00
Walker Bros. bankers	250.00
Western Loan & Savings Co.	115.00
Zion's Savings Bank & Trust Co.	100.00
Z. C. M. I.	209.00
Z. C. Home Bldg. & R. E. Co., prd	1.00
Z. C. Home Bldg. & R. E. Co., com	1.00

BONDS (add accrued interest).
C. R. & P. Co. 97.00
Sumpter Valley railroad 99.00
Utah Light & Railway Co. 97.00
Utah Light & Railway Co. 97.00
Utah County Light & Power Co. 100.00
Utah Sugar Co. 102.50

BUILDING PERMITS.

M. R. Woodward, rear 43 Sixth East street	200
Joseph Fuess, 1073 Seventh East street	1,500
B. Maxfield, 1228 West Sixth South street	1,000
S. P. Warren, 57 Second East street	500
G. R. Bothwell, 837 south McClelland street	1,600
G. R. Bothwell, 831 McClelland street	1,600
G. R. Bothwell, 829 McClelland street	1,600
G. R. Bothwell, 825 McClelland street	1,600
L. C. Miller, rear 945 east First South street, brick garage	500
W. S. Henderson, rear 244 Fifth East street, brick garage	1,300
W. R. Williams, 322 south Washington street, double brick dwelling	2,500
Emma S. Vermillion, 401-403 Ninth East street, double brick dwelling	6,500
Charles Mayhew, 637 south Twelfth West street, concrete dwelling	1,500
L. B. Goldstein, 829 south Main street, brick shed	1,500
Utah Fire Clay company, 1098 south First street, two-story brick office building	2,000
Utah Fire Clay company, 1132 south Third West street, two-story brick factory	5,000
Charles L. Douglas and wife to Martha M. Howells, part lot 2, block 16, plat 2, 10-acre plat	3,000
Valentine G. Hyatt and wife to George Pragastis, lot 16, block 3, townsite of Welby	6,000
Valentine G. Hyatt and wife to George Pragastis, lot 14 and 15, block 3, plat A, townsite of Welby	8,000
Charles W. King and wife to Clara M. Sande, lots 14 and 15, block 4, West Drive subdivision	4,000
Ellen M. Lamplough to G. H. Backman, part lot 6, block 3, plat C	5,000
Ellen M. Lamplough, part lot 1, block 15, plat D	2,500
E. R. Hawkins, 210-212 north Alameda street, one-story double brick dwelling	2,500
W. S. Ferris, 1072 east First South street, alterations	300
Wagner Brewing company, 1098 south Third West street, one-story brick saloon	2,000
E. Hawhurst, 1024 east Blaine avenue, one-story brick dwelling	2,500
Elizabeth H. Coulam, 1159 Laird avenue, one-story brick dwelling	2,500
George A. Reiser, 225 J street, one-story brick dwelling	1,000
Walter Knight, 225 J street, addition to brick dwelling	500
Brumfield Realty company, 568 north Eighth West street, three-story frame dwelling	1,000
Brunswick Realty company, 564, 574 and 578 north Eighth West street, three four-room frame dwellings, \$1,000 each	3,000
Katherine Reiser, 2501, 251 and 253 west Second South street, three-story brick stores and rooms	22,000
N. M. Goodall, 602 south Ninth East street, one-story brick cottage	3,500
W. H. Young, 212-214 west Montrose avenue, one-story double brick	3,000
George A. Reiser, 225 J street, East street, one-story brick dwelling	3,000
Bogue Supply company, 813 south Seventh West street, one-story frame office	500
Bogue Supply company, rear 213 south Seventh West street, one-story iron shed	250
C. E. Anderson, 952 Brookview, one-story brick dwelling	2,000
J. H. Wheeler, 19-20 south Eleventh East street, one-story brick dwelling	2,000
Sarah Price, rear 242 west Second North, one-story brick cottage	1,500
Max Florenco, agent, rear 44 east Third South street, brick addition	2,500

REAL ESTATE TRANSFERS.

George Williams and wife to Louis A. Marks, part of lot 2, block 26, plat 1, 10-acre plat.
Anna W. Miller to W. W. Winder, part of lot 7, block 27, Ten-acre plat A.
Gertrude Cannon to Rex Winder, part of lot 8, block 27, Ten-acre plat A.
Anna J. Backman et al. to Eliza Hegney, part of lot 1, block 47, plat 1, 10-acre plat A.
George B. Allen et al. to Carol M. Southern, lots 17 and 18, block 1, Fruitvale addition.
Annie H. Perkins to M. S. Woolley, part of lot 4, block 35, plat 1, 10-acre plat A.
August Stameruber et al. to Maggie R. Thompson, part of section 35, township 2 south, range 1 east.
Kimball & Richards company to Hyrum Duffin, lots 52, 53 and 54, block 4, Burton place.
David Flinders and wife to Owen R. Parry, lots 7 and 8, block 1, Burton place.

The Sale of this Bread Proves Its Popularity

The spirit is much the same in London, Berlin, Cologne, Antwerp, Marseilles and Edinburgh, but, of course, it counts most in Paris, the mart of the world. In Antwerp, an enterprising center of the tricksters, more attention is given to the smuggling of small articles. Antwerp is the headquarters of the manufacturers of trunk with false bottoms and shoes with hollow heels."

CHINA TAKING MEASURES TO PROVIDE NEW NAVY

Washington, April 29.—China is taking measures to provide her with a new navy. Prince Tsai Hsun, brother of the prince regent of China, is at the head of a commission appointed for the purpose. This commission expects to select the United States navy as the model of the new navy as follows: An initial expenditure of \$10,750,000; an annual expenditure for an indefinite term of years of \$1,200,000.

Royal "Table Queen"

—the daily bread in more homes each day. So big, pure and nutritious a loaf.

5c all grocers.

block 2, Steel's subdivision. Henry S. Johnson to Anna C. Beck, part of section 31, township 2 south, range 1 west.

OSCULATORY SCREEN TO MAKING KISSING SAFE

New York, April 29.—The New York branch of the National Pharmaceutical society has given its approval to an "osculatory screen," which is designed to prevent the transmission of venereal diseases through the lips.

OPENING BALL, WANDAMERE.

Saturday, April 30. Admission 25c.

Stories of Success

THOMAS A. LIPTON.

With sixty London stores, thousands in his employ, and agencies in the most every part of the world, the millionaire tea merchant and yachtsman, Thomas A. Lipton, was obliged to quit school at ten and go to work for his father's business.

At six years of age he was ambitious and attended night school, where he got his education, and that he made good use of his success.

Once, in New York, when at fifteen he had to borrow five cents to send a letter to the old folks in Glasgow, he made good use of his success.

The tide turned when with the savings of years his father started him in a Glasgow grocery. He made good use of his success.

Saving is a habit, like any other habit, and it makes it easier to save the next.

Open a savings account with this bank, and you will have the keenest delight in seeing it grow.

UTAH SAVINGS & TRUST CO.

235 Main St. In the business heart.

NOTICE TO CONTRACTORS.

The Board of Education of Murray School District will receive bids up to 10 o'clock a.m. for the erection of two school buildings, one 10-room and one 4-room. Separate bids for carpenter work (including plastering and painting), plans and specifications on file in the office of the architect, J. H. Murray, Salt Lake City, Utah.

Plans, specifications and instructions to bidders may be found at the office of the architect, J. H. Murray, Salt Lake City, Utah.

Each bid must be accompanied with a certified check of 5 per cent of the amount of the bid, made payable to the Board of Education of Murray School District. The successful bidder will be required to give a bond in a sum equal to one-half of the amount of the bid, and the bond will be opened at the office of the Board of Education of Murray School District, in the City Hall, Murray, Utah, Thursday, May 11, at 2 p.m.

Rights reserved to reject any or all bids.

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